



Professional IT Services For Associations

INTRODUCTION

VisionOnline, founded and incorporated in 1995, specializes in Information Technology Professional Consulting Services and Solutions. We are a minority owned and operated 8(a) business which provides **full life cycle technical support services** to associations, not-for-profits, government agencies and businesses. We consistently deliver information technology solutions that exceed our customer expectations through "*The Power of People and Technology.*"

Our technical expertise and experience includes:

Building State of the art Information Systems

VisionOnline will work with you to develop and deploy the best solutions tailored to your particular situation. As part of this strategy, we can develop and implement web applications of any scale to perform secure transactions, access databases, process forms, collect data from diverse sources, and generate reports, and integrate the system with your back office business systems. Whatever the status of your current information system, we can assist you in making it more user friendly and responsive to the needs of your membership and employees.

Comprehensive Network Administration and Security

At VisionOnline, our method is to approach network administration and information security as an ongoing process which must be tightly integrated into an organization's operational processes. Our security approach is goal-oriented and provides a cost-effective solution based upon your specific security needs, which we will help you determine. We are focused on providing **lasting security solutions that add value to your organization.** Through our strategic partners, we are able to provide an extensive range of turnkey security solutions tailored to the comprehensive needs of our customers.

VisionOnline IT consulting and staffing services

VisionOnline is your one-stop solution for all your IT staffing needs. We can provide you with top notch IT talent on short notice to augment your existing IT staff on a long or short basis, or we can assist you with recruiting for permanent placement.

WHAT WE DO

VisionOnline works with your organization to analyze your needs and requirements, identify potential solutions, help you decide which solutions will work best for you, and then implement those solutions quickly and efficiently. We also help you find vendors and technical staff and to develop policies, procedures and training.

We have provided our services to associations, not-for-profits, commercial entities and government agencies such as the District of Columbia Office of Chief Technology Officer.

WHAT WE BELIEVE

We believe the solution has to actually work for you -- in your offices, with your staff, and on your computers. Our approach is flexible and based on your actual need. We don't think that you automatically need the latest, greatest, most whiz-bang geeked-out solution.

To this end, we spend time talking with you and your group about what you need your system to do. We ask questions like: What problems are you trying to solve? How do you currently do the required tasks? What prompted you to start this project? We take a close look at the systems that you currently have in place, analyze your needs, and then ask you a few more questions, just to make sure we didn't miss anything.

Once your team has decided that we have accurately understood your current situation and your needs, we will begin the work of finding solutions that are affordable, sustainable and will do the required work. We want to make sure our solutions are *your* solutions. What comes next is up to you. We can either leave you with the planning document or work with you to implement it.

If you have questions, please call one of our Technology Consultants at 703-425-4800, or email us at info@visiononline.com. In addition, supplemental information on VisionOnline complete offerings and capabilities can be viewed at our official web site at <http://www.visiononline.com>.

HOW WE GET IT DONE

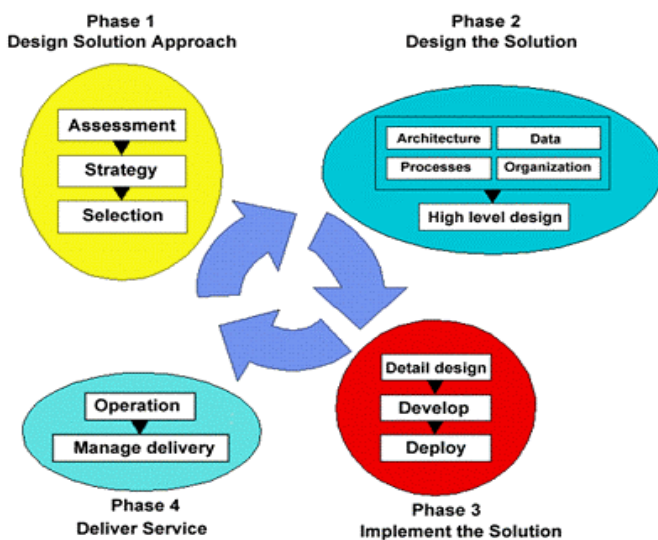
Solid project management, based on a commitment to plans, budgets, and schedules, is the key to our success. We make sure our approach to managing resources and projects follows established industry standards and client guidelines. This approach and structure keeps our client's senior management apprised of work progress and involved in problem-solving activities. The key areas of the process are listed below:

- ▶ Project Planning
- ▶ Project Tracking and Oversight
- ▶ Quality Assurance
- ▶ Configuration Management
- ▶ On-going Training and Certification of personnel
- ▶ Peer Reviews

OUR METHODOLOGY: THE 4 PHASE APPROACH

Our technical approach integrates various components of systems development and life cycle management into four industry proven engineering processes, tools, and human resources. Our four phases technical approach consists of:

- ▶ Phase 1 - Assessing and defining short, mid, and long-term information technology (IT) systems management strategy
- ▶ Phase 2 - Designing administrative processes and selecting tools to manage systems
- ▶ Phase 3 - Implementing Solutions and creating an organizational structure that supports ongoing evaluation of system performance against dynamic business needs.
- ▶ Phase 4 - Delivery and Management, Training, and QA of Service



KEY BENEFITS TO YOU

VisionOnline specializes in continuous business process improvement for our clients. We assist organizations like yours by installing systems and processes that improve your productivity and reduce your costs. You can expect the following benefits from our services:

- ▶ Streamlined planning and deployment of information technology
- ▶ Improved technology and resource management
- ▶ An empowered work force that is more productive
- ▶ Reduced "time to value" produces the greatest return on your investment
- ▶ Solutions that work best for you

HOW WE WORK

Onsite Projects —VisionOnline can work at the your location by supplying the majority of the project team's skills and personnel. We work with your subject-matter experts and technical support people to facilitate the transition to post-implementation operations and maintenance.

Offsite Projects —VisionOnline can work offsite at our Northern Virginia Software Development Center, where we can test and configure your solutions to provide you with quality results in our secure lab environment.

Staff Augmentation – VisionOnline can provide top notch IT talent on a short term or long term basis to augment your existing staff to implement your solutions.

Project Support — VisionOnline can provide you with individuals or teams to install specific application components or fulfill particular project functions.

Project Manager Staffing — VisionOnline can provide project leadership with or without other VisionOnline technical professionals assigned to the project. Our project managers perform day-to-day project management and the role of facilitator, and you retain control.

MAJOR CLIENTS

District of Columbia Government
Office of Chief Technology Officer
Washington, DC

State of Delaware
Dover, DE

General Services Administration
Federal Supply Services
Washington, DC

Department of Interior
US Geological Survey
Reston, VA

World Jurist Association
Washington, DC

American Red Cross
Rockville, MD

MD/VA Electric Co-ops
Maryland

SBA AND GSA CERTIFICATIONS

To obtain more information about VisionOnline from the Small Business Administration (SBA) office assigned to service the company, please contact:

U.S. Small Business Administration
Washington District Office
1110 Vermont Avenue, N.W., 9th Floor
Washington, D.C. 20043-4000



Mr. Randall Nossaman, SBA District Office
Phone: (202) 606-4000

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